



HORNETSECURITY



## ENHANCING BACKUPS AT FUEL HIGH PERFORMANCE IT



- INDUSTRY** IT Solutions Supply, Support, and Managed Services. SAP B1 Partner
- SERVICES** VM Backup and 365 Total Backup
- COMPANY SIZE** 11 Employees
- LOCATION** Portadown, Northern Ireland
- WEBSITE** [www.itfuel.com](http://www.itfuel.com)

FUEL High Performance IT, a premier provider of IT Solutions, Managed Services and SAP Business One in Northern Ireland, embarked on a transformative journey with Hornetsecurity by integrating their VM Backup and 365 Total Backup solutions.

Charles Deering, Operations Manager at IT Fuel explained that this strategic decision was driven by the need to address the cumbersome manual backup processes previously in place for MS365 data, which were not meeting the efficiency and reliability requirements of their SME clients. He said that choosing Hornetsecurity was a pivotal move for Fuel High Performance IT, motivated by the solutions' ease of deployment, cost-effectiveness, and comprehensive coverage, including the crucial inclusion of MS Teams data alongside email backups.

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The adoption of Hornetsecurity's solutions marked a significant improvement in Fuel High Performance IT's service offering. "We now have an all-in-one solution, with automatic onboarding of new email user accounts as they are created," said Mr Deering, adding that this has drastically streamlined operations.

This enhancement not only provided Fuel High Performance IT with a competitive edge but also offered their clients peace of mind. Mr Deering stated that "Since the service has been integrated into our IT Solution offerings, we have peace of mind that our information, and that of any client who avails of the service, is secure and recoverable in the event of an issue." The seamless integration of Hornetsecurity's services into IT Fuel's operations underscores the effectiveness and user-friendliness of the solutions, driving operational efficiency and customer satisfaction.

Mr Deering shared that feedback from Fuel High Performance IT's clients has been overwhelmingly positive, reflecting the non-technical clientele's appreciation for the simplicity and reliability of the backup solutions. The partnership between Fuel High Performance IT and Hornetsecurity has not only enabled Fuel High Performance IT to solidify its commitment to delivering top-tier IT solutions but also reinforced their position in the market as a provider that truly understands and addresses the needs of SMEs.

The collaboration highlights the importance of strategic partnerships in enhancing service offerings, demonstrating FUEL High Performance IT's dedication to innovation and excellence in the IT solutions sector.