HORNETSECURITY

CONCORDIA
Versicherungen

„Be there when the unpredictable happens" - more than 1.3 million customers rely on the insurance solutions of the Concordia Insurance Group. Nationwide, more than 1,250 employees, a dense network of representatives and business partners as well as more than 150 years of experience form the basis for the safety and protection of customers of the Hanover-based company.

INDUSTRY Insurance

SERVICES Spam and Malware Protection & Web Filter

COMPANY SIZE Around 1,300 Employees

WEBSITE www.concordia.de

INITIAL SITUATION

To ensure the company was protected against spam emails, viruses and other malware, the german based insurance company Concordia Insurance Group used individual products from three separate providers. This meant that the insurance firm's IT system required three times as much patch and release management work and triple the expertise. When it came to web security, only regular employees were protected; independent agencies were not. One of the common results of this was that hardware provided by Concordia and used in sales would become infected with malware, with users then requiring assistance from technical support.

SOLUTION

The cloud services provided by Hornetsecurity are easily managed and controlled from a central point. Using the control panel, administrators can view and analyse email traffic in real time and precisely adjust settings, thus ensuring that compliance- and security rules are met. Spam and Malware Protection and the Web Filter guarantee that the customer's email communication and internet use is protected at all times. This is because Hornetsecurity constantly keeps its filter systems updated to ward off any current attacks.

RESULT

Concordia had two goals in replacing its three existing security products: to improve profitability, and to increase company security. It was therefore a logical decision for the insurance company to choose a cloud solution from a single provider. Both Spam and Malware Protection and the Web Filter are now managed from a central point and apply to the agencies as well as regular staff. "Previously, we had employees who were regularly forced to put their ongoing projects on hold so that maintenance and updates could be performed. Now they can focus entirely on their real duties," says Karlheinz Reinhold, Team leader client/server, networks and telecommunications at Concordia. The filter rates have also undergone a marked improvement: "Hornetsecurity can react to new threats much faster than we were able to," states Mr Reinhold. "Since then we have had no viruses and almost no spam email".

"WE HAVE FOUND A COMPETENT PARTNER WHO PERCEIVES AND REALIZES OUR REQUIREMENTS!"

Karlheinz Reinhold - Team leader client/server, networks and telecommunication I Concordia Insurance Group