What is your current role?

1	Part of an Internal IT Department	50.4% (459 resp.)
2	Managed Service Provider or part of an MSP team	23.6% (215 resp.)
3	Other role in charge of IT	12.2% (111 resp.)
4	Business owner who handles IT	10.1% (92 resp.)
5	No control over IT	3.7% (34 resp.)

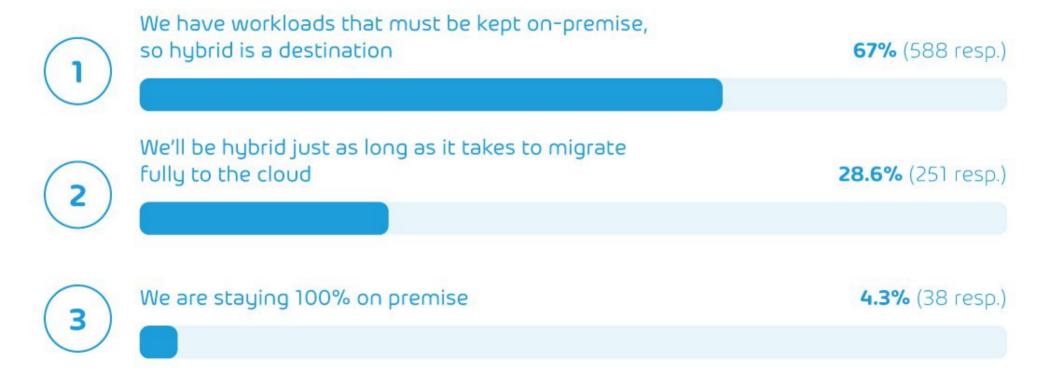
Do you consider Microsoft 365 to be a part of a 'Hybrid Cloud Infrastructure'?



How do you see your IT Infrastructure in 5 years?

1	Mostly in the cloud with one or two stubborn workloads still on-premise	50.6% (444 resp.)
2	Mostly on-premise with a workload or two in the cloud	27.6% (242 resp.)
3	All functions shifted to the cloud	9.8% (86 resp.)
4	Still primarily on-premise	7.3% (64 resp.)
5	Cloud-native	4.2% (37 resp.)
6	Other	0.5% (4 resp.)

Do you see hybrid cloud as a transition period or a destination?



What has led to your decision to move to a hybrid environment?

1	Need for a technology which is easier to implement on cloud platforms, or only available in the cloud	50.5% (424 resp.)
2	Pending large hardware refresh that made cloud resources fiscally more viable	35.5% (298 resp.)
3	Technical limitations of on-premise environment	33.7% (283 resp.)
4	Initiative from upper management	16.7% (140 resp.)
5	Industry requirements	15.7% (132 resp.)
6	Other	4.8% (40 resp.)

If you have workloads that MUST be kept on-premise, what is keeping them on-premise?

1	Legacy systems/software	51.8% (435 resp.)
2	Application compatibility	39.5% (331 resp.)
3	Privacy/Trust issues with the public cloud	34.1% (286 resp.)
4	Internal company policy	31.5% (264 resp.)
5	Industry regulation such as GDPR, HIPAA, CMMC or others	28.7% (241 resp.)
6	Lack of knowledge	8.1% (68 resp.)
7	Lack of time	8% (67 resp.)
8	Other	5.6% (47 resp.)

What technical difficulties, if any, do you have with cloud technologies?

1	Technical knowhow or certified staff	48.2% (404 resp.)
2	Connectivity	33.3% (279 resp.)
3	Application of best practices within the company	33.1% (278 resp.)
4	Secured access	29.4% (247 resp.)
5	Other	5.7% (48 resp.)

What kind of resources do you see being left on-premise?

1	Print & imaging services	55.2% (463 resp.)
2	Databases (SQL, MySQL)	50.4% (423 resp.)
3	File storage	44.8% (376 resp.)
4	Application services	43.4% (364 resp.)
5	VDI & RDS workloads	17.9% (150 resp.)
6	Email	8.8% (74 resp.)
7	Web services	8% (67 resp.)
8	Other	5.2% (44 resp.)

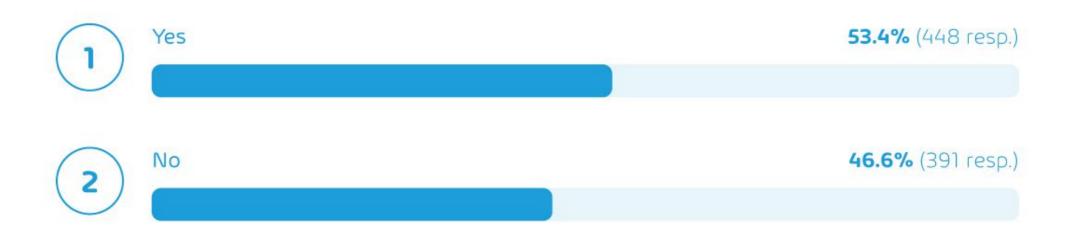
What technical challenges do you see in a hybrid model?

1	Monitoring and security	49.3% (414 resp.)
2	Networking and connectivity	48.3% (405 resp.)
3	Manageability and tooling	34.8% (292 resp.)
4	Training and certification	34.8% (292 resp.)
5	Resiliency and data recovery	33% (277 resp.)
6	Other	2.6% (22 resp.)

Which of the below technologies do you see your organization using as part of its hybrid cloud initiative?

1	Microsoft 365 (Any SKU)	72.9% (612 resp.)
2	Azure Active Directory	64.6% (542 resp.)
3	Traditional Windows Server	59.4 % (498 resp.)
4	Windows Server 2022: Azure Edition	29.9% (251 resp.)
5	Kubernetes, AKS, Docker, or any other Containerization service	24.1% (202 resp.)
6	Azure Stack HCI	12.3% (103 resp.)
7	Azure Arc	7% (59 resp.)
8	Other	3% (25 resp.)

Do you see application containerization as a core part of the hybrid cloud strategy?



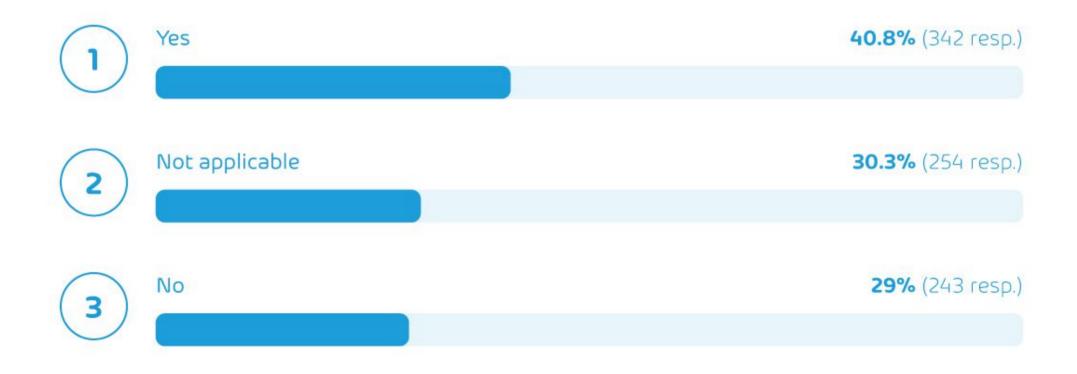
What containerization technologies are you using today or plan on using within the next 5 years?

1	Docker	30.7% (120 resp.)
2	Azure Kubernetes Service (In Azure)	22% (86 resp.)
3	Azure Container Instance	19.2% (75 resp.)
4	Kubernetes	17.9% (70 resp.)
5	VMware Tanzu	9.2% (36 resp.)
6	Azure Kubernetes Service (On Azure Stack HCI)	5.4% (21 resp.)
7	Other	32% (125 resp.)

Which of the following Microsoft Cloud security tools do you plan on using as part of your hybrid cloud strategy?

1	Multi-factor authentication, conditional access, and other security features built into Azure AD	73.1% (613 resp.)
2	Microsoft Defender for Microsoft 365	45.1% (378 resp.)
3	Microsoft Defender for Endpoint	34.7% (291 resp.)
4	Azure or Microsoft 365 Secure Score	25.9% (217 resp.)
5	Microsoft Defender for Cloud	19.7% (165 resp.)
6	Azure Sentinel	17.8% (149 resp.)
7	Other	5.7% (48 resp.)

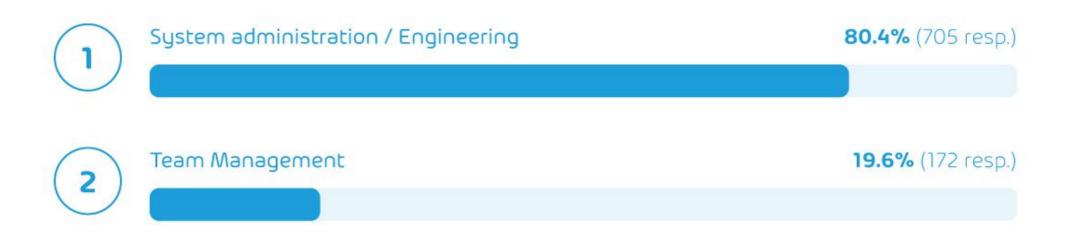
If you're part of an internal IT department or handle IT at your organization, are you using, or would you consider engaging a Managed Service Provider to assist with the transition from on-premise to hybrid cloud?



My company:

1	Provides IT Managed Services	35.2% (309 resp.)
2	Uses only internal IT resources	32.8% (288 resp.)
3	Uses an MSP (Managed Service Provider), IT Consultant, or Value Added Reseller	23.1% (203 resp.)
4	Uses a shared IT resource	5% (44 resp.)
5	Has a single individual responsible for IT, but it's not their primary role	3.8% (33 resp.)

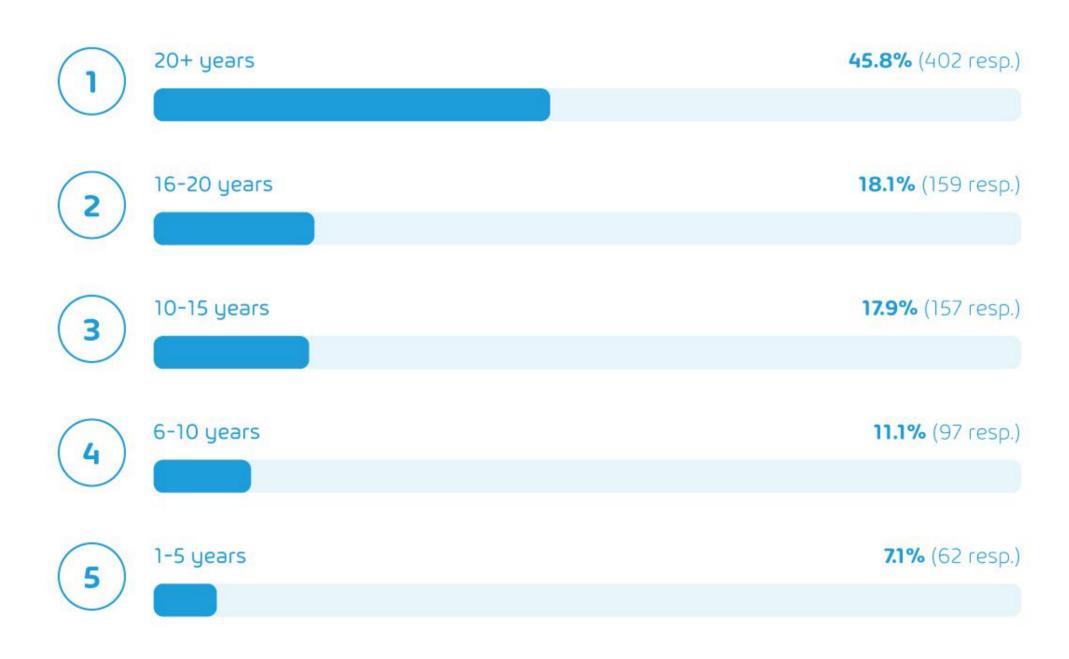
Are your job duties primarily system administration or team management?



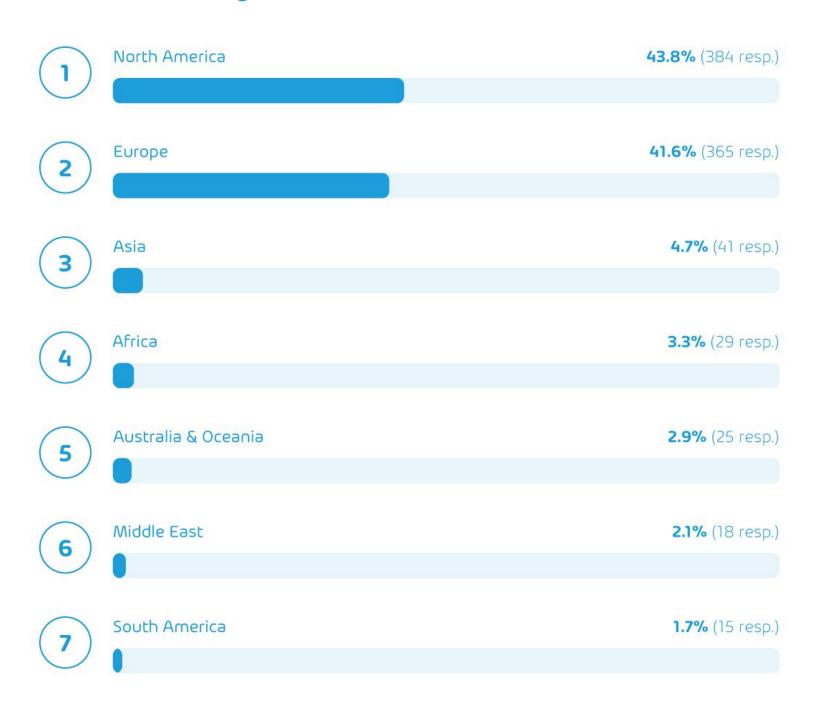
What industry vertical are you a part of?

1	Software or IT	41.8% (367 resp.)
2	Engineering or manufacturing	10.3% (90 resp.)
3	Education	9.4% (82 resp.)
4	Healthcare	6% (53 resp.)
5	Financial Services	5.9% (52 resp.)
6	Government or Public Administration	5.9% (52 resp.)
7	Retail	3.3% (29 resp.)
8	Transport or logistics	2.6% (23 resp.)
9	Telecommunications	2.3% (20 resp.)
10	Energy or Utilities	1.8% (16 resp.)
11	Property or construction	1.8% (16 resp.)
12	Agriculture	1% (9 resp.)
13	Chemical or Pharmaceutical	1% (9 resp.)
14	Insurance	1% (9 resp.)
15	Legal Services	1% (9 resp.)
16	Mass Media	0.9% (8 resp.)
17	Marketing, advertising or PR	0.8% (7 resp.)
18	Environment or agriculture	0.6% (5 resp.)
19	Hospitality or events	0.6% (5 resp.)
20	Military or Defense	0.6% (5 resp.)
21	Recruitment or HR	0.6% (5 resp.)
22	Sports and leisure	0.5% (4 resp.)
23	Law enforcement and security	0.2% (2 resp.)

How many years have you been in the IT industry for?



Where are you based?



In which country in Europe are you based?

1	United Kingdom	26.6% (97 resp.)
2	Germany	15.3% (56 resp.)
3	Netherlands	7.9% (29 resp.)
4	Italy	6.3% (23 resp.)
5	Austria	3% (11 resp.)
6	France	3% (11 resp.)
7	Spain	3% (11 resp.)
8	Greece	1.6% (6 resp.)
9	Denmark	0.8% (3 resp.)
10	Other	32.3% (118 resp.)

What's the size of your business?

(number of employees)

